

# Alantra Reorganizes its Executive Team to Drive the Firm's New Strategy

**Madrid, 2 December 2024**—The Board of Directors of Alantra, at the Chairman's proposal, has approved today a reorganization of its executive structure and related adjustments to the Board's composition. This reorganization aligns with Alantra's new Strategic Plan, which was announced at the last General Shareholders' Meeting and will be presented in the first quarter of 2025.

As part of this reorganization, Santiago Eguidazu, Alantra's Chairman and Founder, has proposed to the Board the appointment of Iñigo de Cáceres as the Firm's Chief Executive Officer (CEO), along with other members to complete the executive leadership team.

Santiago Eguidazu will remain Executive Chairman, focusing on shaping Alantra's strategy and overseeing its execution; leading corporate development – including investments, divestments, and capital allocation – and implementing a comprehensive client and investor engagement plan. He will be supported in these responsibilities by General Secretary Xavier Pujol and Group COO María González de Apodaca, who have been instrumental in Alantra's recent transformation.

Iñigo de Cáceres, formerly the Group's CFO, will take on the role of CEO, with responsibility for managing Alantra's business units — Investment Banking & Capital Markets and Asset Management & Private Capital — as well as all corporate functions. Since joining Alantra in 2006 as General Manager, Iñigo has been a key driver of the development of critical corporate areas, including finance, risk control, human resources, and communication and technology systems. He has also played a pivotal role in significant milestones in the Group's history, such as the merger with Dinamia, which resulted in Alantra's stock market listing, the sale of its private banking business to Mutua Madrileña, and Mutua Madrileña's acquisition of a stake in Alantra Investment Managers. Additionally, he has served as a board member for several of Alantra's strategic partnerships, including Singer Capital Markets and AMCHOR Investment Strategies.

"Next year will mark our 25<sup>th</sup> anniversary, and Alantra must adapt, innovate, and remain competitive in response to the radical changes transforming the financial advisory and alternative asset management markets. These changes include sector consolidation, the polarization of certain businesses around major market players, the growing need for specialized knowledge, and the challenge posed by artificial intelligence to industries traditionally reliant on human judgment. I am fully confident that Iñigo de Cáceres, the new executive team, and the new international leaders who will collaborate on developing the Strategic Plan will successfully complete Alantra's transformation and lead its growth over the next 25 years," Santiago Eguidazu said.

## **Executive leadership team of Investment Banking & Capital Markets**

At the Chairman's recommendation, the Board of Directors of Alantra has appointed Miguel Hernández as Chairman of this business area. In this role, Miguel will focus on connecting the Group's various advisory lines (Corporate Finance, ECM, and DCM), and driving the development of the new Real Assets practice, which encompasses the real estate, energy, and digital

infrastructure sectors. Leveraging his extensive experience in executing transactions in this critical economic vertical, Miguel is well-positioned to drive this initiative. He began his career at Alantra, excelling in leadership roles, including heading the corporate finance team in Spain and later managing the global Investment Banking business from London.

Philipp Krohn has been appointed CEO of the global Investment Banking & Capital Markets business. He will also continue as interim CEO of the United States, where he successfully reorganized the business into sector-specific verticals, strengthening it with senior hires in key sectors such as technology, healthcare, and food. Philipp previously led Alantra's corporate development department and was a member of the Private Equity team.

Miguel and Philipp, along with the new international executive leadership team, will manage Alantra's financial advisory businesses. They will focus on five key hubs (New York-Boston, London, Paris, Madrid, and Frankfurt-Zurich) while collaborating with other international offices including Milan, Stockholm, Dubai, Athens, Lisbon, and Latin America. They will also drive sector specialization within the Investment Banking & Capital Markets division.

Joel Grau has been appointed Chairman and CEO of the FIG business. Over the past decade, with Alantra's support, Joel established and expanded the Credit Portfolio Advisory division, which later evolved into FIG by incorporating M&A and other advisory services. He further strengthened this area following the acquisition of an international Portfolio Solutions business in London in 2018.

# **Executive leadership team of Alternative Asset Management & Private Capital**

Jacobo Llanza will continue to lead this business area. A long-standing member of Alantra since its early days, Jacobo has been a key figure in the successful development of management activities, including alternative strategies such as Active Funds (EQMC-QMC), Energy, and Debt.

At the Chairman's recommendation, the Board of Directors of Alantra has appointed Patricia Pascual-Ramsay as CEO of this business area. Patricia, who joined Alantra in 2006, has made significant contributions as Director of Corporate Development and COO. She has played a crucial role in establishing and expanding the international Investment Banking & Capital Markets division, as well as in acquiring and developing strategic stakes in the Alternative Asset Management & Private Capital business. These include Alantra's stakes in Access Capital Partners, AMCHOR Investment Strategies, and Indigo Capital.

Together, Jacobo and Patricia will focus on scaling, internationalizing, and driving integration across this business area.

### **Renewal of the Board of Directors**

The Board of Directors has accepted Santiago Bergareche's resignation as a director and Vice Chairman of Alantra. It wishes to express its profound gratitude for Santiago's significant contributions, including more than 20 years of service as Chairman of the Board of Dinamia and, following the merger, as Vice Chairman of Alantra. The Board also acknowledges his role in facilitating the renewal of the executive leadership team by voluntarily stepping down as a director to enable the CEO's.

The Board has appointed Silvia Reina as Vice Chair, representing Alantra's shareholder, Grupo Anpora. This appointment underscores the Firm's commitment to robust governance, supports its independence, and ensures the new executive leadership team is well-positioned to execute the Strategic Plan successfully.

#### **About Alantra**

Alantra is an independent global financial services firm that provides investment banking and asset management services to midmarket companies, families, and investors. The Group has over 600 professionals across Europe, the US, Latin America, Asia, and the Middle East.

In Financial Advisory, Alantra has completed over 750 transactions in the last four years in M&A, debt advisory, financial restructuring, structured funding and asset-backed securitizations, credit portfolio advisory, and capital markets. Alantra combines a strong local presence in key financial centers with global sector- and product-specialized teams.

In Alternative Asset Management, Alantra offers its clients unique access to a wide range of investment strategies in five highly specialized asset management classes (private equity, active funds, private debt, energy, and venture capital). As of 30 September 2024, assets under management from consolidated and strategic businesses stood at more than €16.8bn.

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